

Message Text

UNCLASSIFIED

PAGE 01 STATE 257232

62

ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 RSC-01 /019 R

66605

DRAFTED BY: COM/OED/MEPD:JLSMITH

APPROVED BY: EB/OCA/REP:GPWILSON

COM/OED/MEPD:JRHEAGEN

COM/OED/MEPD:JMSANDS

COM/BIC/OIM:MILLER (INFO)

STATE/AF-S:DCHRISTENSEN

----- 067848

P R 212126Z NOV 74

FM SECSTATE WASHDC

TO AMCONSUL JOHANNESBURG PRIORITY

INFO AMEMBASSY PRETORIA

UNCLAS STATE 257232

E.O. 11652: N/A

TAGS: BEXP, SF

SUBJ: MAJOR PROJECT: SISHEN - SALDANHA RAILWAY ELECTRIFICATION

REF: JOHANNESBURG 1243

1. MAJOR EXPORT PROJECTS DIVISION TELEPHONED INTERNATIONAL ENGINEERING CO., DESIGN SUBSIDIARY INTERNATIONALLY KNOWN CONSTRUCTOR MORRISON-KNUDSEN, IMMEDIATELY UPON RECEIPT REFTEL. IEKO/MKI PRESENTLY UNDER CONTRACT WITH GENERAL ELECTRIC TO ELECTRIFY TAIWAN RAILWAY NETWORK. SINCE COMPANY HAS BACKGROUND IN THIS SPECIALIZED FIELD, IT INTERESTED CONSIDERING SOUTH AFRICAN IRON AND STEEL'S PROJECT BUT, AS CONGEN ALREADY AWARE, CANNOT RESPOND BY DEC. 6. FURTHERMORE, IT WILL NOT SUBMIT COMPLETED QUESTIONNAIRE UNLESS ISCOR AGREES TO DEADLINE EXTENSION.

2. IEKO/MKI ALREADY AWARE OF PROJECT THROUGH THEIR OWN SOURCES BUT HAD DECIDED AGAINST APPROACHING ISCOR BECAUSE IT UNDERSTOOD CONTRACT AWARD ALREADY WIRED FOR BRITISH COMPANY.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 257232

3. REQUEST CONGEN VISIT CORPORATION AGAIN TO REITERATE ITS EARLIER STATEMENT THAT DECEMBER DEADLINE IMPOSSIBLE FOR INTERESTED AMERICAN BIDDERS. CORPORATION SHOULD BE AWARE DESIREABILITY OBTAINING BIDS FROM AS MANY EXPERIENCED COMPANIES AS POSSIBLE AND MAY WISH CONSIDER OFFICIAL EXTENSION SINCE INFORMAL EXPRESSION OF INTEREST IN RECEIVING QUALIFICATIONS AFTER DEADLINE PROVIDES LITTLE INCENTIVE FOR U.S. COMPANIES TO MAKE EFFORT PROVIDE INFORMATION. IF OFFICIAL EXTENSION CAN BE ARRANGED, WOULD APPRECIATE RECEIPT CABLE TRANSMISSION OF QUESTIONNAIRE SO THAT COMMERCE CAN DISSEMINATE TO INTERESTED FIRMS. IECO REQUESTS ISCOR CABLE QUESTIONNAIRE DIRECTLY TO ITS HEADQUARTERS IN SAN FRANCISCO IF IT INTERESTED IN COMPANY'S QUALIFICATIONS. MESSAGE SHOULD BE ADDRESSED TO KOHNE/PEARCE, INTERENGCO, SAN FRANCISCO, CALIFORNIA.

4. COMMERCE INTERESTED OBTAINING ANY INFORMATION CONGEN CAN DEVELOP ON THIRD COUNTRY COMPETITION, ESPECIALLY ON INDUSTRY RUMOR THAT BRITISH HAVE INSIDE TRACK.

5. APPRECIATE CONGEN'S PROMPT REPORT ON THIS LUCRATIVE PROJECT AND EFFORTS POST HAS ALREADY MADE TO OPEN BIDDING TO U.S. COMPETITORS. INGERSOLL

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE257232
Document Source: CORE
Document Unique ID: 00
Drafter: COM/OED/MEPD:JLSMITH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740338-0330
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741123/aaaaaswv.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: JOHANNESBURG 1243
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 14 NOV 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 NOV 2002 by shawdg>; APPROVED <18-Nov-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: SISHEN - SALDANHA RAILWAY ELECTRIFICATION
TAGS: BEXP, SF
To: JOHANNESBURG
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005